



# RECRUITMENT SERVICES

THE LEADER IN PROFESSIONAL TRANSITION

# FROM THE INDUSTRY FOR THE INDUSTRY

COMMITTED TO KEEPING OUR CLIENTS AHEAD OF THEIR COMPETITION BY PROVIDING THEM WITH TALENTED EMPLOYEES THAT WILL ALLOW THEM TO HAVE A SIGNIFICANT ADVANTAGE IN THEIR MARKETPLACE



# ABOUT GRN COASTAL



## NEED TOP TALENT?

## GRN COASTAL HAS THE INDUSTRY EXPERIENCE THAT WHOLESALE DISTRIBUTION'S CHANNEL REQUIRES

GRN Coastal has been the trusted Affiliated Distributor's (AD) recruitment service provider since 2017.

We have filled numerous positions across the electrical, industrial automation, industrial supply, metal cutting, cutting tools, plumbing, PVF, HVAC and waterworks segments for AD's members.

We have a very competitive agreement in place for AD members which includes a generous rebate.

## SCHEDULE A CALL WITH US:

### TIM SALVADORE

GRN Coastal

Director of Talent Acquisition and Partnerships

[LinkedIn](#)

508-589-6022 ext. 3 (o)

508-688-4201 (c)

GRN COASTAL - PROUDLY PARTNERING WITH THE BEST IN THE INDUSTRIES WE SERVE!



# WHY WHOLESALE DISTRIBUTION & MANUFACTURING SELECTS GRN COASTAL?

## 1 WE UNDERSTAND THE FACTORY FLOOR

GRN Coastal has deep expertise in electrical, automation, industrial supply, safety, MRO, plumbing, HVAC, PVF, and heating sectors.

## 2 WE ARE INDUSTRY INSIDERS IN WHOLESALE DISTRIBUTION

We have worked directly for distributors, manufacturers, and national account organizations. This real world, street-level savvy translates into the ability to quickly qualify each candidate to determine if they have the true experience to be successful in the role.

## 3 WE ONLY RECRUIT IN OUR AREAS OF EXPERTISE

We know the importance of getting a position filled quickly with the right candidate to serve customers. We have either hired, trained, coached, worked with, or held most of the positions we recruit for.

## 4 WE SPEAK YOUR LANGUAGE & HAVE WALKED IN YOUR SHOES

We have real world experience and understanding of the importance, true meaning, and execution of each. This industry knowledge translates into credibility with candidates.

## 5 WE HAVE A PROVEN PROCESS

Award winning GRN Coastal's proven recruitment fast-track process provides our clients with a solid outsource for the recruitment function.



# WE SECURE TOP TALENT IN WHOLESALE DISTRIBUTION & MANUFACTURING

## SENIOR MANAGEMENT

- C-suite, VP, & Director

## BRANCH LEVEL

- Warehouse management
- Counter sales and management
- Inside sales and management
- Outside sales and sales management
- Product specialists
- Project managers
- Branch and operations management
- General, area, regional, and national managers

## FUNCTIONAL AREAS

- Sales
- Operations
- Marketing
- Procurement
- Supply chain
- Finance
- Purchasing and inventory control
- IT and digitalization
- E-commerce
- Data analytics
- Human resources



98%

MOST CANDIDATES WE PLACE COME FROM OUR DATABASE OF CANDIDATES WE SOURCE AND QUALIFY, NOT JOB POSTINGS!



# SECTORS WE SERVICE

## ELECTRICAL SUPPLIES & INDUSTRIAL

- Power distribution and switchgear
- Lighting, wire, and cable
- MRO supplies
- Industrial controls, VFD's, PLCs, HMI's, and software

## HVAC/HEATING, PLUMBING, PVF & WATERWORKS

- Residential and commercial
- Air handlers, furnaces, mini-splits
- Hydronic and boiler system specialist
- Pipe, valves, and fitting

## INDUSTRIAL SUPPLY, METALWORKING & SAFETY

- Safety/PPE
- Power tools
- Metalworking
- Cutting tools
- MRO supplies



OUR AVERAGE  
DAYS TO SUBMIT  
A QUALIFIED,  
COMMITTED  
CANDIDATE



OUR AVERAGE  
DAYS TO  
PLACEMENT

# GRN COASTAL



## WHY CHOOSE US?

1



**OUR COMPETITIVE  
FEE STRUCTURE**

2



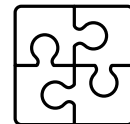
**PARTNER WITH  
INDUSTRY  
EXPERTS**

3



**WE GUARANTEE  
EACH  
PLACEMENT**

4



**PROVEN PROCESS  
BECAUSE WE  
KNOW THE  
INDUSTRY**

**\$500**

**AVERAGE A JOB VACANCY  
COST A COMPANY PER DAY**

# WHAT ARE OUR CUSTOMERS SAYING?

## LINKEDIN POSTS

- [LinkedIn AD Post 1](#)
- [LinkedIn AD Post 2](#)
- [LinkedIn AD Post 3](#)
- [LinkedIn AD Post 4](#)

## INDUSTRY WEBINARS

- [AD webinar](#)
- [Industry webinar highlights](#)

## WEBSITE LINKS

- [Main website](#)
- [Company video](#)
- [Company overview](#)
- [Company introduction](#)



## CONTACT US:



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